tellco

Your Swiss private bank

Experienced, proactive and personal



Your Swiss private bank with tradition

Tellco Bank Ltd is a fully licensed Swiss bank headquartered in Schwyz. In addition to the historically important and fast-growing business in pension solutions, we focus on asset management and investment advice for wealthy private clients.

We work in partnership with our clients in a transparent and goal-driven manner characterised by mutual trust. After all, enabling success over the long term requires precise knowledge of individual needs, as it is ultimately foresight and stability that are key to managing client assets. We are able to tailor our services to your needs thanks to short decision-making processes and a great deal of flexibility. We are able to tailor our services to your needs thanks to short decisionmaking processes and a great deal of flexibility. Our focus here is on risk-conscious, active asset management that is always tailored to our clients' requirements.



Facts and figures

Number of employees 59 (as of: 28 February 2022)

Assets under management CHF 8.5 billion (as of: 28 February 2022)

Locations Schwyz, Zurich, Liestal, Lausanne

Regulator Swiss Financial Market Supervisory Authority FINMA

Grant Thornton

Switzerland and the private client business

Switzerland has been a centre of personalised financial services for wealthy private clients for more than two centuries. Over 700 years of political independence, 450 years of neutrality and more than 125 years of peace have created clear structures and prosperity. The unparalleled reputation of Switzerland and its banks is based on a combination of economic and political stability spanning generations and a high degree of legal certainty.

This long tradition of serving private clients has enabled Switzerland to create and continuously expand its leading position in private banking.

The banking services of Tellco Bank Ltd

- Current accounts in all major currencies
- Asset management, investment advice and execution only
- Trading in bonds, equities, investment funds, foreign currencies, precious metals and derivative financial products
- Custody services
- Lombard loans
- Domestic and foreign payments
- Credit cards
- Vested Benefits Foundation
- Pension solutions 3a



What we can do for you

As specialists for comprehensive banking services in the area of integrated asset management and investment advice, we offer first-class services that are tailored to specific needs. Our internal and third-party expertise allows us to provide solutions that meet the personal requirements of our private and corporate clients across the globe.

Asset management

Your assets, managed by us

Within the scope of management mandate tailored to your needs, we offer optimal solutions for clients, who wish to place their investment decisions in the professional hands of Tellco Bank Ltd's asset managers. We develop an investment strategy based on an analysis of your personal risk profile and investment objective. Your portfolio is then actively managed by us according to modern portfolio theories and in a manner consistent with your investment horizon. The investment objectives, as well as the portfolio focus, are discussed with you periodically and adjusted if necessary.

Investment advisory services

Your strategy, screened by us

Would you like to manage your assets yourself, but not without the knowledge of our experts?

Investment advisory services are intended for clients who prefer to make their own investment decisions but expect personal and professional advice from the bank. Based on your individual risk profile and your objectives, we can propose customised offers for buying and selling. In contrast to asset management, the decision to make a purchase or sale always lies with you. Execution only

Your investment decisions, implemented by us

Do you want to look after your investments independently and make your own investment decisions or do you want a solution for processing your orders?

Use our infrastructure and execute your trades with the greatest possible independence through your personal client advisor. You gain access to a wide range of investment products and global securities trading opportunities. You also benefit from secure custody of your securities, expert handling of your administrative actions and transparent reporting.

Vested benefits

Safely invested on good terms

Life changes – and people's individual professional and financial situations change with it.

The Tellco Vested Benefits Foundation supports you in all individual retirement saving questions, whether you are changing employers, moving abroad, buying a home or venturing into self-employment.

In addition to an account solution, the Tellco Vested Benefits Foundation offers the option of managing your assets using securities. The Tellco Vested Benefits Foundation is one of the first pension institutions to create the necessary conditions for you to manage your assets independently within the bandwidths of your risk profile or have them managed as part of an asset management mandate. The investment options consist of collective capital investments that are admitted for distribution in Switzerland by the Swiss Financial Market Supervisory Authority FINMA and are either subject to the supervision of FINMA itself or were set up by Swiss investment foundations. Whether you opt for a predefined Tellco investment strategy or you invest according to your own ideas and objectives is up to you – for the greatest degree of freedom through custom pension solutions. Pillar 3a

Individual and flexible

Build up your individual pension capital with Tellco Pension solutions 3a. Benefit from extra attractive terms with the straightforward online sign-up.

Regardless of what type of saver you are, with Tellco Pension solutions 3a you can choose between a classic account without any risk of loss or investments in securities with higher risk/return profile expectations. In both cases, you can save your pension capital and benefit from lower tax bills every year thanks to tax deductions. You can also use your balance – or part of it – to finance owner-occupied residential property in Switzerland or abroad. With the account solution you can invest your restricted pension assets securely and profitably on a longterm basis. You won't bear any investment risk and benefit from preferential interest rates. With investment in securities, you benefit from return opportunities. You can choose between investment strategies (core strategies) with equity components of 0 to 100 per cent (low risk to high growth). You can supplement or combine these core strategies with supplementary funds (satellites). A variety of cost-effective index funds that invest in a range of different thematic areas are available, allowing you to set up your pillar 3a just the way you want to.





Headquarter

Tellco Bank Ltd Bahnhofstrasse 4 Postfach 713 6431 Schwyz Switzerland

t +41 58 442 12 91 info@tellco.ch

Location Bank

Tellco Bank Ltd Private Banking Seestrasse 61 8002 Zürich Switzerland

t +41 58 442 42 00 privatebanking@tellco.ch

tellco.ch